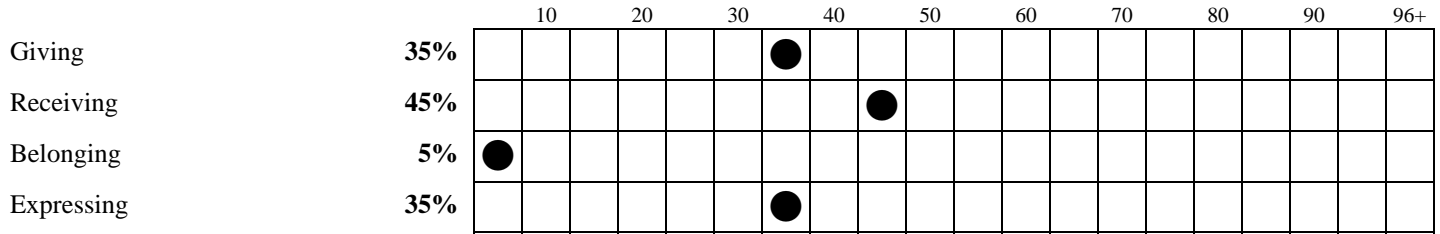


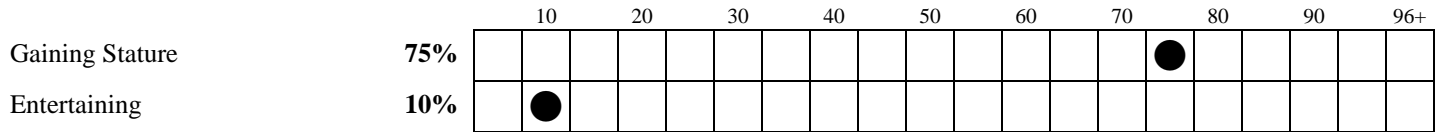
Individual Directions Inventory™

LOW	LOW-MID	MID-RANGE	HI-MID	HIGH
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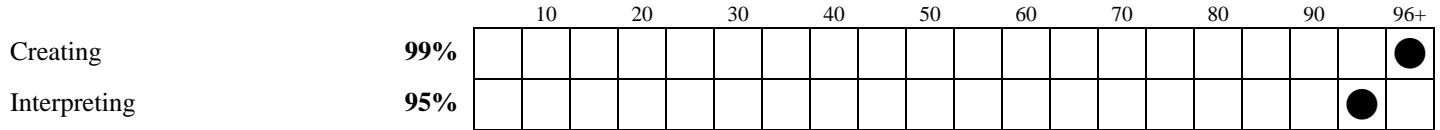
Affiliating



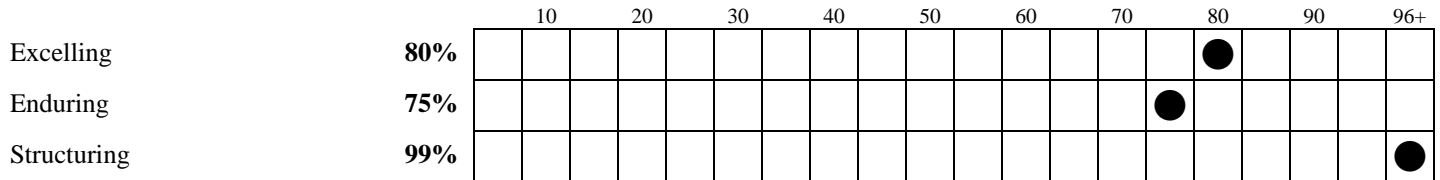
Attracting



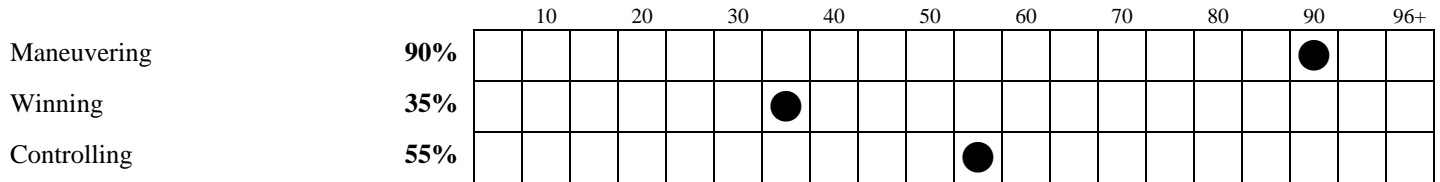
Perceiving



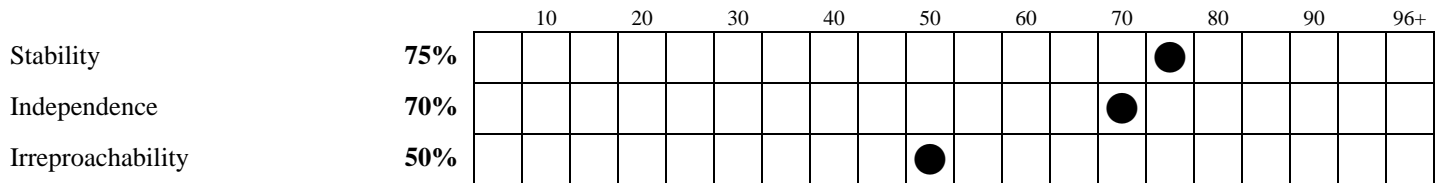
Mastering



Challenging



Maintaining



Individual Directions Inventory™

Affiliating

Giving: Gaining satisfaction from relating to others by providing them with support, affection, and empathy.

Receiving: Gaining satisfaction from relating to others in order to receive support, affection, and empathy from them.

Belonging: Gaining satisfaction from relating to others in groups and developing mutual bonds of loyalty, cooperation, and friendship.

Expressing: Gaining satisfaction from relating to others by expressing oneself in a direct, spontaneous, and emotionally uninhibited fashion.

Attracting

Gaining Stature: Gaining satisfaction from obtaining social rewards such as recognition, status and respect as the result of social skills, achievements and/or activities.

Entertaining: Gaining satisfaction from obtaining social rewards such as admiration and visibility by using personal charisma and talent to enliven situations and entertain people.

Perceiving

Creating: Gaining satisfaction from being imaginative and original and perceiving one's world in an innovative and creative manner.

Interpreting: Gaining satisfaction from seeking intellectual stimulation and perceiving one's world in a logical, analytical and non-emotional manner.

Mastering

Excelling: Gaining satisfaction from constantly challenging oneself and pushing for the highest levels of achievement.

Enduring: Gaining satisfaction from demonstrating persistence, determination and tenacity.

Structuring: Gaining satisfaction from controlling one's environment through the use of organization, precision and thoroughness.

Challenging

Maneuvering: Gaining satisfaction from actively seeking and pursuing opportunities in the environment and turning them to one's advantage.

Winning: Gaining satisfaction from acting in a forceful, aggressive and directly competitive manner in order to win.

Controlling: Gaining satisfaction from being in charge, having power and authority, influencing and controlling people and events.

Maintaining

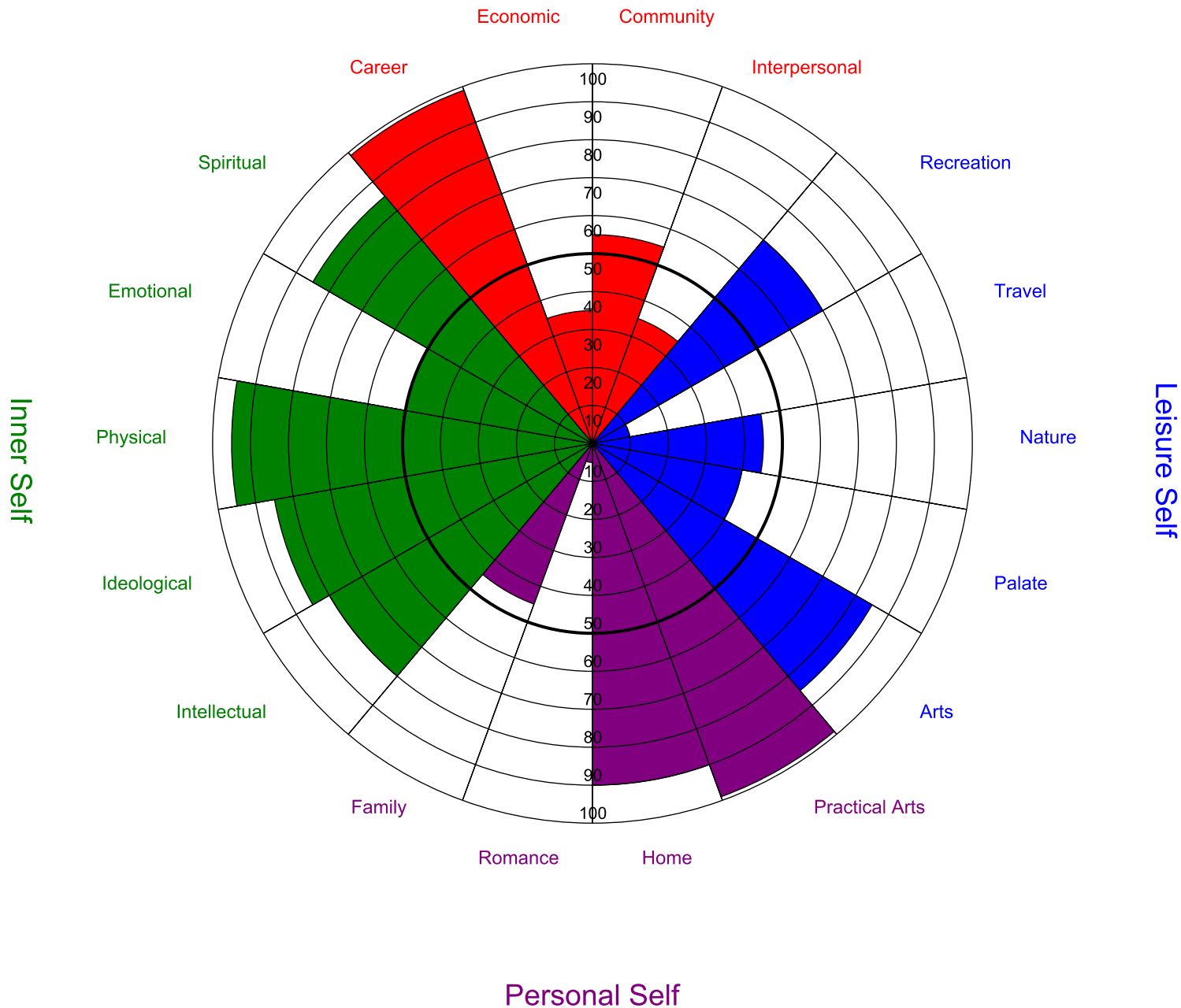
Stability: Gaining satisfaction from maintaining a predictable, safe and consistent environment.

Independence: Gaining satisfaction from being self-reliant and staying free of external controls on personal autonomy.

Irreproachability: Gaining satisfaction from ascribing to and striving towards ideal behavior and a personal code which places one beyond reproach.

Appraise Your World™

Professional/Public Self



Appraise Your World™

Professional/Public Self

Career: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with one's job, and with being successful in and identifying with one's career.

Economic: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with one's finances, and with building and managing one's wealth.

Community: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with being charitable and helping others in one's community.

Interpersonal: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with seeking social interaction and friendship.

Leisure Self

Recreation: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with recreational diversions and having fun.

Travel: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with exploring new and different places and cultures.

Nature: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with being involved in the natural world and outdoor activities.

Palate: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with enjoying fine food and drink.

Arts: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with enjoying and experiencing the arts.

Personal Self

Practical Arts: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with learning and using practical, do-it-yourself skills.

Home: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with creating, enjoying and receiving renewal from a comfortable, attractive home.

Romance: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with romantic relationships and seeing the world in a romantic light.

Family: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with developing and maintaining close family relationships.

Inner Self

Intellectual: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with pursuing intellectual stimulation and learning.

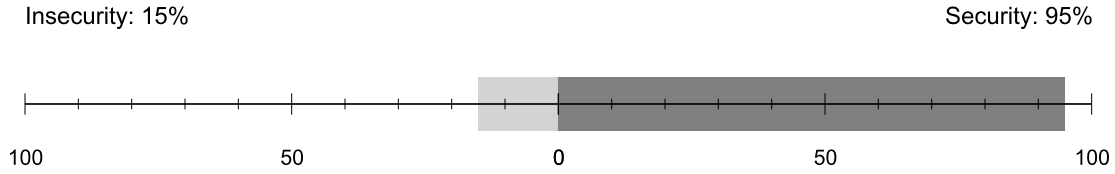
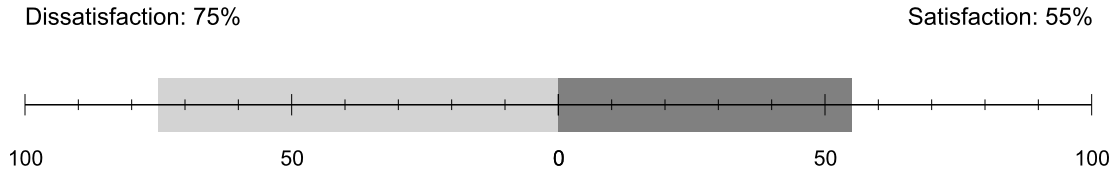
Ideological: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with maintaining a strong commitment to a set of principles or ideals.

Physical: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with developing and maintaining one's health, physical fitness and appearance.

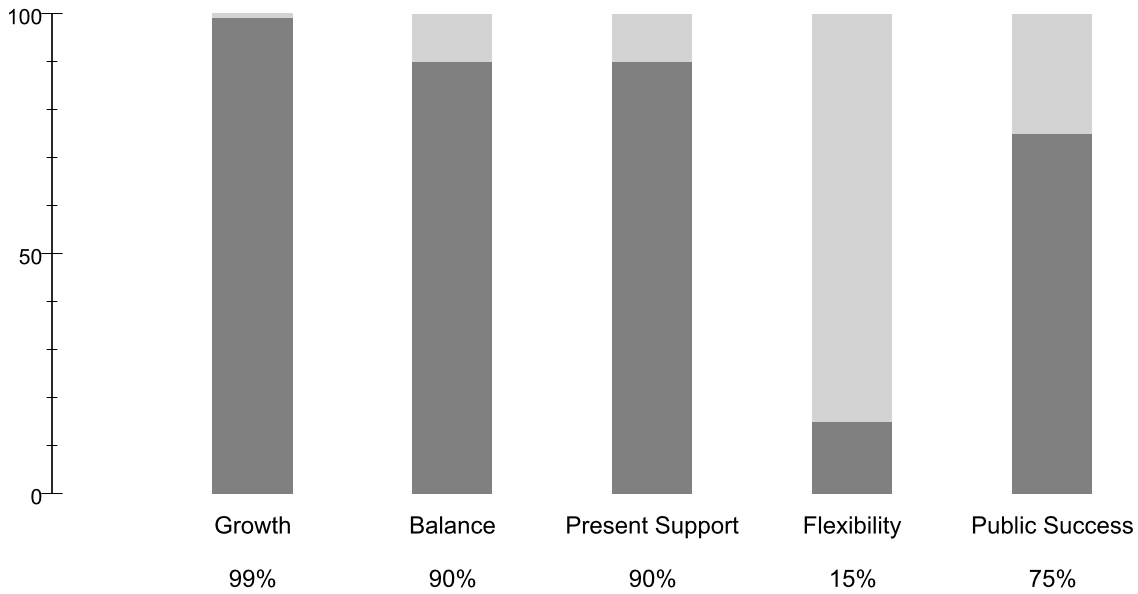
Emotional: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with being aware of and experiencing one's emotions.

Spiritual: The degree of emphasis placed on values, beliefs, interests, behaviors and desires associated with searching for the deeper meaning of life and developing one's spiritual resources.

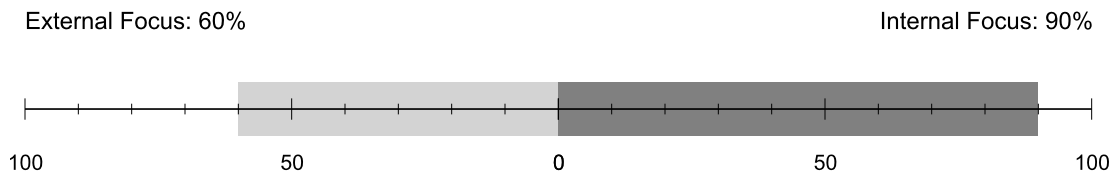
World Outcomes™ Satisfaction and Security



Growth, Balance, Present Support, Flexibility and Public Success



Your Focus of World



World Outcomes™

Level of Satisfaction

Satisfaction: The extent to which individuals are experiencing active feelings of happiness and feel that aspects of their worlds are fulfilling, pleasurable and satisfying.

Dissatisfaction: The extent to which individuals are experiencing active feelings of unhappiness and feel that aspects of their worlds are incomplete, frustrating, unpleasant and/or unfulfilling.

Level of Security

Security: The extent to which individuals feel that aspects of their worlds are secure, stable and predictable.

Insecurity: The extent to which individuals feel that aspects of their worlds are insecure, unpredictable, unsettled and hectic.

Growth, Balance and Present Support

Growth: The extent to which individuals see their worlds as expanding and filled with exciting and stimulating activities and people.

Balance: The extent to which individuals see their worlds as having a sense of proportion, moderation and balance.

Present Support: The extent to which individuals feel that they receive support and encouragement from others.

Focus of World

Internal Focus: The extent to which individuals attend to internal cues, signals and satisfactions, and see themselves as initiating action and being primarily responsible for results.

External Focus: The extent to which individuals attend to external cues, signals and approval, see outside forces as initiating action, and believe that results are subject to forces outside their control.

Flexibility and Public Success

Flexibility of Boundaries: The extent to which individuals see their worlds as demanding flexibility, requiring them to change frequently and play a wide variety of roles.

Level of Public Success: The extent to which individuals see their worlds as glamorous, exciting, successful, and the envy of others.